



**Saville**  
assessment

# Partner Community Call

Thursday 9<sup>th</sup> November 2023

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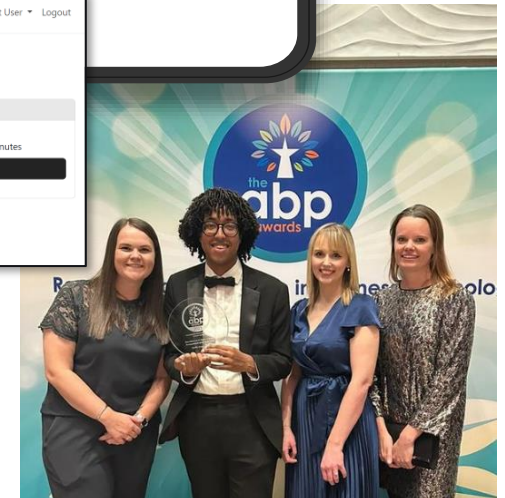
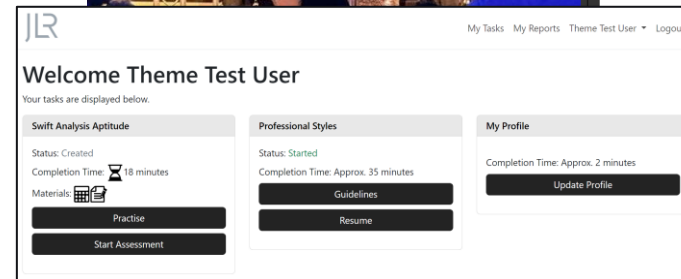
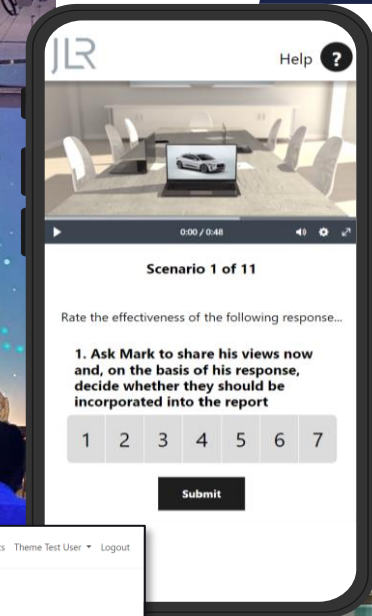
**06**

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**AOB**

# Award Win

Excellence in Early Careers  
Assessment & Selection at the  
2023 Association for Business  
Psychology Awards with JLR



# New Joiners

Welcome to:

- **Olivia Black**, Associate Director – Consultancy
- **Courtney MacGregor**, Consultant Analyst – Consultancy
- **Laura Stewart**, Consultant Analyst – Consultancy
- **Amber Williams**, Managing Consultant – Consultancy
- **Dan Wilson**, Bureau & Support Administrator – IT
- **Ed Baylis** – Strategic Projects Director
- **Richard Smith**, Assistant Account – Finance
- **Sarah Brooks**, Consultant – Consultancy
- **Charlie Downs**, R&D Analyst – R&D
- **Iza Soklic Poljak**, R&D Analyst – R&D
- **Al Frater**, Head of New Business – Sales & Marketing

# Milestones



**Completed August 1<sup>st</sup>**



**Completed & Certification  
Received**



**Transition Underway –  
materials available in CRA**

# Commercials



# Partner Financials

2023 Budget 8%  
Growth

Partner Sales  
behind 2022

2024 Budgets  
underway –  
influenced by the  
2023 forecast

# Assessment Updates





# Oasys Updates

## User Guides

- Live on Oasys
- Available to all admin users once logged in
- <https://sc-oasys.com/sites/admin/user-guides>



### Administrator sign in

Language: English (United Kingdom) Select Language

Username: JamesHollingsworthAdmin

Password: .....

Sign in

Switch to assessee sign in

[Forgotten your password?](#)



Role Behaviours Projects

### Oasys user guides

The Oasys user guides below are designed to support Oasys platform

- [Oasys introduction](#)
- [Creating and managing users](#)
- [Creating a project with invited-access assessments](#)
- [Specifying assessment languages](#)
- [Editing email templates within a project](#)
- [Adjusting the time limit for online aptitude tests](#)
- [Resetting assessments](#)
- [Sending reminder emails](#)
- [Managing existing projects](#)
- [Manual report generation](#)
- [Generating score extracts](#)
- [Generating and sharing group overviews](#)
- [Adding project users to existing projects](#)
- [Report viewer user role](#)
- [Manually erasing an assessee](#)



Role Behaviours Projects My Details My Reports Assessee Logout

### Creating a project with invited-access assessments

This user guide explains how to create projects using invited-access assessments. An invited-access assessment is an unsupervised assessment that can be completed remotely (e.g. at home).

#### Creating a new project

There are five steps to creating a project:

1. Name, description, purpose, role level and deadline details
2. Add instruments
3. Configure email templates
4. Configure reporting
5. Add assessee

#### 1. Name, description, purpose, role level and deadline details

- Log in to the platform and select 'Projects'.
- Select the 'Create new project' link from the project options.
- Enter the project name and description, the purpose and role level for the project, and a PO reference number if required.
- Select 'Next'.

#### 2. Add instruments

- Add the instruments you require from the 'Instruments available for this project' list by selecting the 'Add instrument' button.
- If you need to remove an instrument from your selection, select the 'Remove instrument' button. Your selection of instruments is located below the list of available instruments. Please note, it is not possible to add or remove instruments from a project once you have finished the creation process; it is crucial to select the correct instrument(s) at this stage.
- You can also configure the available languages for the instrument(s) on this page. By default, all available instrument languages that are loaded on your platform will be available for the assessee to choose from. If you wish to restrict the list of languages for each instrument, select 'Edit languages for instrument' against your chosen instrument(s), deselect the language options you want to remove, then select 'Confirm'.
- Once you have selected the required instruments and languages, select 'Create project'.

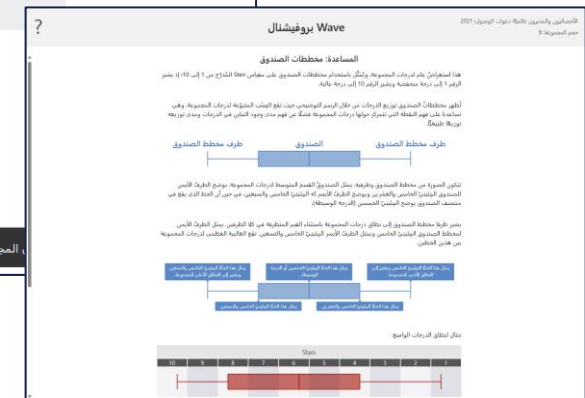
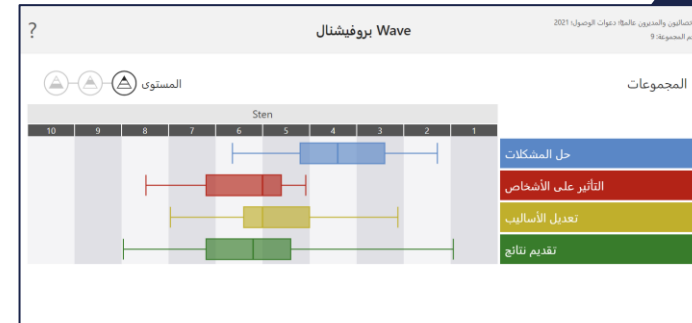
#### 3. Configure email templates

Once the project is set up, three email templates (plus an additional two for multi-rater 360 assessments) are automatically added to the project, which you will configure accordingly:

- 'Project details' link from the project options.

# Recent Updates

- New Arabic Group Overviews
- New Languages for Match 6.5 Candidate Reports & Onboarding Reports
- New Aptitude Norm
- Leadership Impact Full Summary Report
- Manager Situations



# International Activity



# International Activity

- ▶ Nikki – new Partner Growth Lead
- ▶ CDG 40 Year Anniversary
- ▶ The Power of ‘We’ – March 24
- ▶ SIOP Submissions
- ▶ Q4 Activity Program



# Sales & Marketing



# New 2024 Price List

- Available now
- 7.5% increase across the portfolio for 2024
- Prices effective 1<sup>st</sup> January 2024
- Opportunity for client reach out and Q4 sales revenue

**Saville assessment**

**Product Catalogue**  
Prices quoted in \$

**Wave Expert Reports**  
Exploring personality at a depth others simply can't

The flagship **Wave Expert Report** is available from our Wave Professional Styles (20-minute completion time) & Wave Focus Styles (15-minute completion time) questionnaires.

The Expert Report contains three unique deep dives, illustrating what a person enjoys doing, what they are good at doing and which areas of work they will prioritize. It illustrates how the individual has interacted with the questionnaire, revealing any inconsistencies in responses and how positive or negative they have been about themselves.

If you already have your own competency framework in place, the report can be customized to 'speak your language' whilst being underpinned by the power and accuracy of our Wave model.

**Wave Expert Report pricing**

Wave Professional Styles	Once	Recur
Expert Report (with complimentary Line Manager & Personal Report)	£79.30	£139.50
Leadership Impact Expert Report (with complimentary Leadership Impact Summary, Personal & Full Secondary Reports)	£103.10	£184.70
Sales Expert Report (with complimentary Sales Line Manager & Environment Fit Report)	£63.50	£95.30
<b>Wave Focus Styles</b>		
Expert Report (with complimentary Line Manager & Personal Report)	£63.50	£95.30
<b>Wave 360</b>		
Performance 360 Expert Report	£153.60	£296.40
Leadership Impact 360 Expert Report	£184.30	£276.50

**Did you know?**  
When you generate three or more Wave Reports (Expert and/or Business User) you can access interactive group analytics for free.

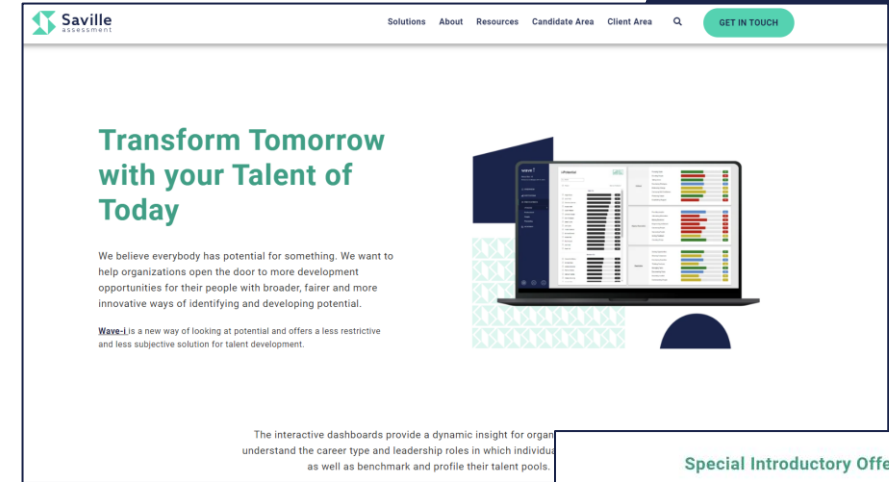
These dynamic on-line dashboards bring the picture to life, helping benchmark the entire team, identify patterns, and more insight to targeted areas.

**New 2024 Price List Available**

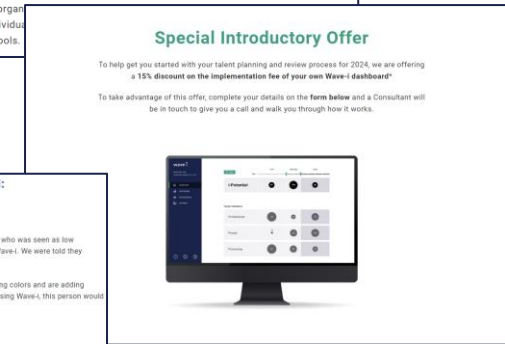
As we move into the final quarter of 2023, we wanted to share an advanced copy of our **New 2024 Product and Pricing Catalogue**.

# Q4 Sales Offers

- Wave-i 15% discount on dashboard implementation
- 7.5% discount on Oasys Platform
- Training Discounts



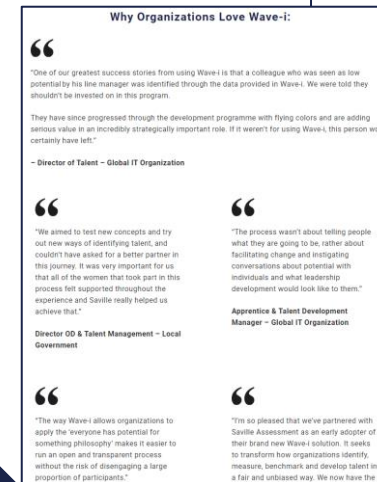

The screenshot shows the Saville Assessment website homepage. The header includes the Saville logo, navigation links for Solutions, About, Resources, Candidate Area, and Client Area, and a 'GET IN TOUCH' button. The main content area features the headline 'Transform Tomorrow with your Talent of Today' and a sub-headline: 'We believe everybody has potential for something. We want to help organizations open the door to more development opportunities for their people with broader, fairer and more innovative ways of identifying and developing potential.' Below this is a paragraph about Wave-i: 'Wave-i is a new way of looking at potential and offers a less restrictive and less subjective solution for talent development.' To the right is an image of a laptop displaying a dashboard. At the bottom, a partial sentence reads: 'The interactive dashboards provide a dynamic insight for organ... understand the career type and leadership roles in which individu... as well as benchmark and profile their talent pools.'



**Special Introductory Offer**

To help get you started with your talent planning and review process for 2024, we are offering a **15% discount on the implementation fee of your own Wave-i dashboard**.

To take advantage of this offer, complete your details on the **form below** and a Consultant will be in touch to give you a call and walk you through how it works.



**Why Organizations Love Wave-i:**

“One of our greatest success stories from using Wave-i is that a colleague who was seen as low potential by his line manager was identified through the data provided in Wave-i. We were told they shouldn't be revisited on in this program. They have since progressed through the development programme with flying colors and are adding serious value in an incredibly strategically important role. If it weren't for using Wave-i, this person would certainly have left.”  
– Director of Talent – Global IT Organization

“We aimed to test new concepts and try out new ways of identifying talent, and couldn't have asked for a better partner in this journey. It was very important for us that all of the women that took part in this process felt supported throughout the experience and Saville really helped us achieve that.”  
Director OD & Talent Management – Local Government

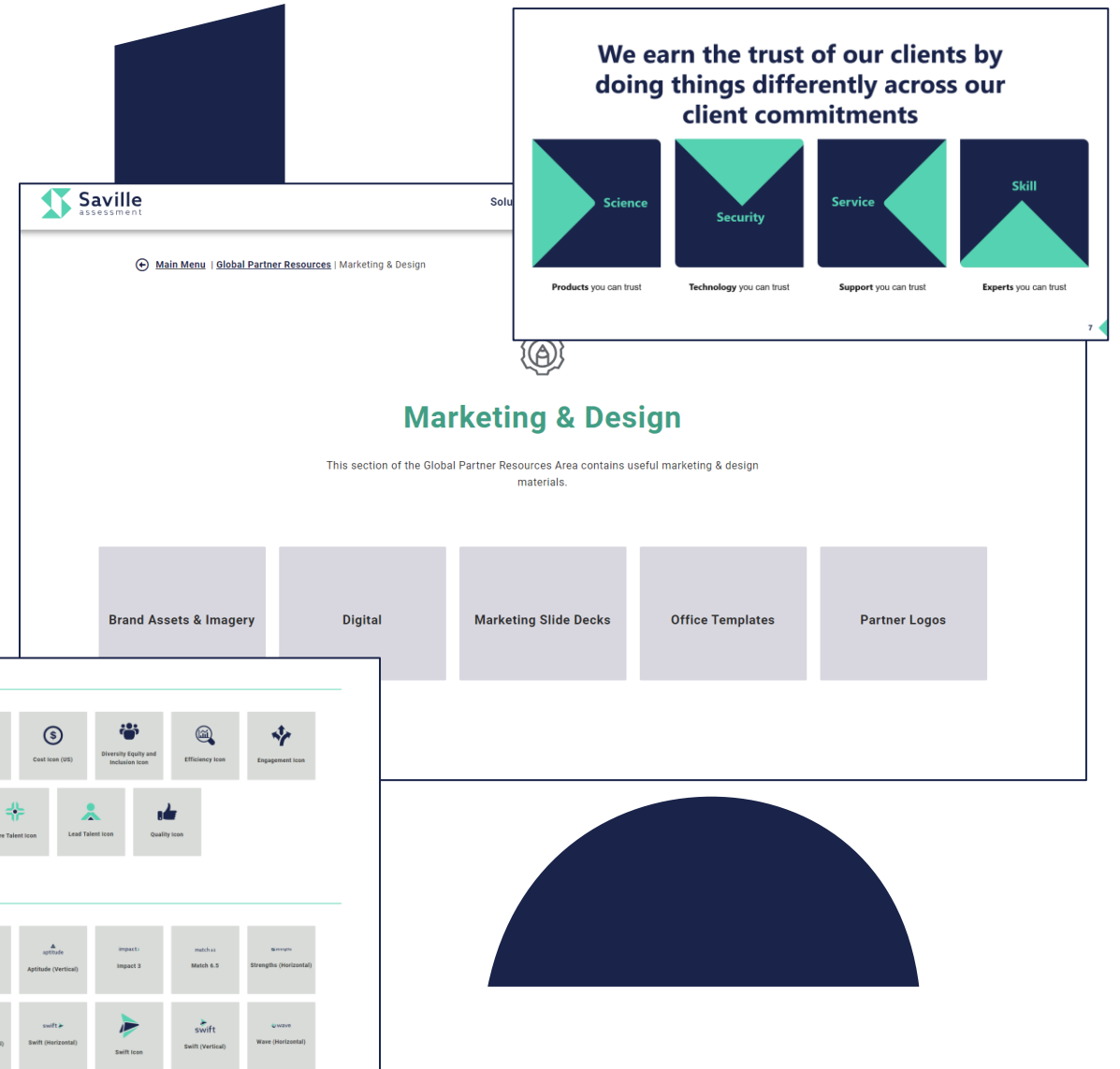
“The process wasn't about telling people what they are going to be, rather about facilitating change and instigating conversations about potential with individuals and what leadership development would look like to them.”  
Apprentice & Talent Development Manager – Global IT Organization

“The way Wave-i allows organizations to apply the 'everyone has potential for something' philosophy makes it easier to run an open and transparent process without the risk of disengaging a large proportion of participants.”

“It's so pleased that we've partnered with Saville Assessment as an early adopter of their brand new Wave-i solution. It seeks to transform how organizations identify, measure, benchmark and develop talent in a fair and unbiased way. We now have the

# Rebrand Roadmap

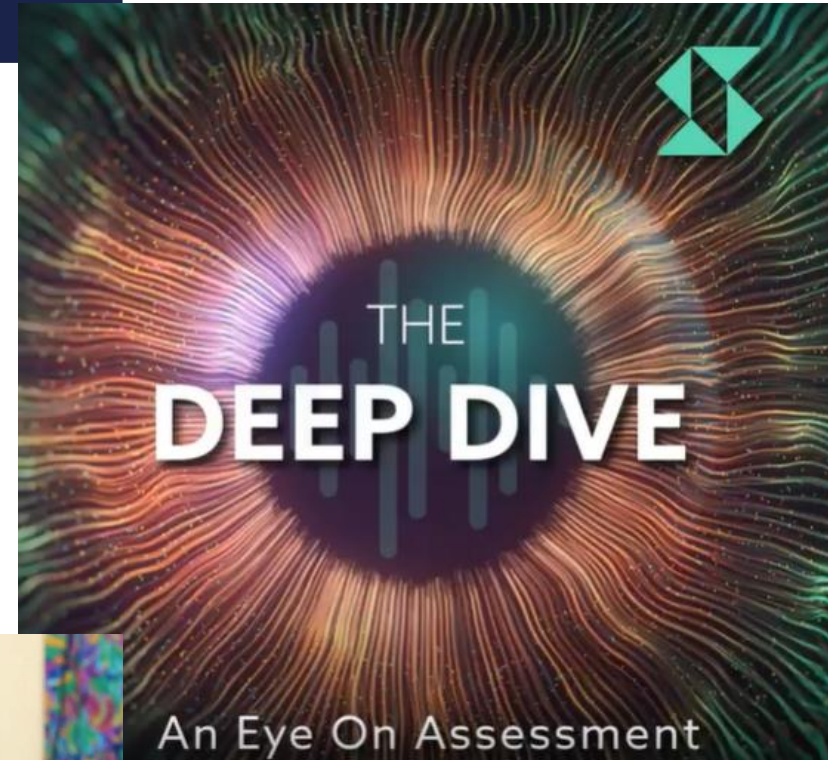
- Website theming
- New Slide decks
- Assets available
- Training course materials
- Hire Deck and Match 6.5 Deck in Design
- Wave-i sales packet next in line





# Podcast Released

- Episode 1 available now 'Leadership in STEM'
- Episode 2 released in December
- Two more episodes recorded and in the editing room



# Upcoming Calls & Workshops



# Coming Up...



**16<sup>th</sup> November**



**23<sup>rd</sup> November**



**30<sup>th</sup> November**



**14<sup>th</sup> December**



**Questions ?**



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